

BRIGHT IDEAS

KLI Website Makes A Year Old

Believe it or not it has been over a year since we launched our website—not knowing what to expect, but after a year we can really say that our website has been a great success. And we have YOU to thank for making our website a great success.

Since the inception of the website back in October 2004 we've found that it has become another useful "tool" in our Specifier's toolbox for being able get the information they need for their current, and upcoming, lighting projects. Being that our website is on 24/7 there's no need for you to leave a voicemail message and wait til the next day to find out if we represent this Manufacturer or that Manufacturer.

For those of you that have utilized our website can see that there are not frills or fluff about it, and that's what we didn't want. We didn't want anything that would be time-consuming when you accessed our website. We wanted to make sure that when you typed in our website address it was displayed and ready to assist you.

Many thanks to the gang at LavaWorks for their assistance and expertise in creating our website as well as their ongoing website hosting. And once again we thank you for making our website worthwhile. You're the main reason our website exists.



The Tonight Show With... ETC Congo Lighting Control!

The Tonight Show with Jay Leno is the top-rated show in its time slot. It is also the first American show with ETC's Congo consoles on lighting control. The two boards made their brilliant national debut on September 6th, lighting Leno, guests, and a colorfully cued musical number by the rock group Lifehouse. You can now watch Congo lighting control wizardry at work each week night.

Gilbert Quintanar, head electrician on the Tonight Show and 29-year veteran with NBC studios, explains their Congo acquisition, "We were looking to upgrade from our ETC Obsession II console to a board that combines the control of conventional fixtures with an extensive capacity for moving lights, and which would allow us to grow to do even more ambitious lighting in our daily productions if we needed to. We looked at other manufacturers' boards and liked them, but when we saw Congo's mix of advanced functionality, ease of use and speed, we loved it." Quintanar also points to a factor that matters greatly to productions like the Tonight Show—service. "We have a great running history with ETC, and we have always been impressed by the service that they have given us over the years." The Tonight Show staff has particular affection for ETC West's David Smith, who has been at the Burbank studio nightly for the past couple of weeks, accompanying the Leno crew as they have seasoned themselves on the new consoles.



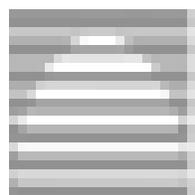
Bodine Introduces the GTD20A Emergency Lighting Relay Control Device

The Bodine Company's GTD20A™ Emergency Lighting Relay Control Device works in conjunction with an auxiliary generator or central inverter system to power designated emergency lighting loads up to 20 amps regardless of local switch position. The GTD20A senses the loss of normal power and, in response, switches the lighting load to a designated alternate power source.

The device can be used to:

1. Transfer a lighting load from normal power to generator or central inverter system power when normal power is lost;
2. Bypass a wall switch to allow generator- or central inverter system-supplied lighting loads to come on when normal power is lost;
3. Bypass a dimming panel and prevent backfeed to allow lighting to come on at full brightness in an emergency situation;
4. Bypass most dimming controls using an auxiliary relay contact.

The GTD20A works with fluorescent, HID and incandescent lighting and is not restricted to emergency lighting applications.



bodine.

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KLI is known as the premiere lighting manufacturer's representative in Hawaii since 1976. In general, we promote our lighting manufacturers through Architects, Engineers and Designers and distribute through wholesale electrical houses.

KLI was originally incorporated in 1976 under the name KLOPFENSTEIN'S and operated out of a house in Hawaii Kai. In December of 1987 we moved our operations into our present location on Nuuanu Ave in Downtown Honolulu. In 1997 we reincorporated as KLOPFENSTEIN'S LIGHTING INC (KLI).

Our primary purpose is to provide the best product for your application with efficient service for all your needs.

F.Y.I.

- Upcoming Manufacturer Visits:
 1. Alan Goldiss of [ELLIPTIPAR](#) 14-16 Nov
 2. Aaron Mischel of [ELECTRIC MIRROR](#) 28-29 Nov
- The Ledra Series from BRUCK offers high brightness, low heat, low power consumption, no UV, long life and resistance to vibration in a compact size.
- For a faster response to your pricing inquiries please contact our Quotes Dept. All prices provided is based upon our "best guess" as to what an Electrical Distributor will charge the end-user. Please keep in mind that KLI does not sell or stock any fixtures. For actual pricing we encourage you to contact your Electrical Distributors.
- If you're looking for a fixture to meet A.D.A requirements for your project, or need fixtures *fast* contact our Sales Dept. for a copy of our A.D.A. Requirements binder or Quick Ship Binder.

