KLOPFENSTEIN'S LIGHTING INC.

December 2004

## BRIGHT DEAS

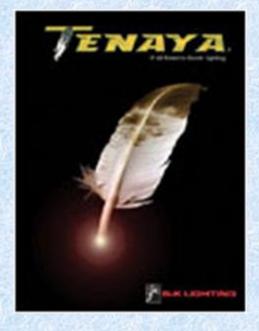
## Enhance Your Environment with Lithonia's RT5™

Welcome to the new standard in fluorescent lighting. RT5™ Volumetric Recessed Lighting from Lithonia Lighting. In a world dominated by parabolic fixtures, we say the need for lighting that didn't create an environment dominated by harsh overhead light or confining cave effect. We searched for a new way to light the space, keeping the occupants' comfort and work requirements foremost in mind, and we found it in volumetric lighting.

RT5 provides volumetric lighting, filling the entire volume of space with just the right amount of light throughout a room. This makes RT5 an ideal solution for offices, schools, hospitals, retail, and other workspaces. And unlike parabolics, RT5 produces a softer, more comfortable light, truly enhancing the work environment.

For more information go to www.lithonia.com/rt5.





## Tenaya® In-Grade Lighting by B-K Lighting

<u>Tenaya</u> is a name of great power, firmly rooted in the history of the Native American people near what is now known as Yosemite.

Tenaya was the last great chief of the Miwok tribe, whose name meant "The Dream".

Chief **Tenaya's** dream was to exist in harmony with his surroundings.

Like its namesake, our <u>Tenaya®</u> is a dream come true—offering easy installation and innovative features—in a design so powerful it extends the state of the art for decades of reliable performance in virtually any surrounding.

With four pending or issued U.S. Patents, Tenaya® is easily one of the most advanced ingrade products available today. But while other ingrade luminaires are getting more and more complex. Tenava's® design is simplicity itself.

<u>Tenaya®</u> - designed to exist in harmony with its surroundings—living up to its legendary name. For more information go to <u>Tenaya</u>



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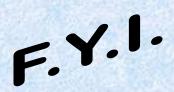
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KLI is known as the premiere lighting manufacturer's representative in Hawaii since 1976. In general, we promote our lighting manufacturers through Architects, Engineers and Designers and distribute through wholesale electrical houses.

KLI was originally incorporated in 1976 under the name KLOPFEN-STEIN'S and operated out of a house in Hawaii Kai. In December of 1987 we moved our operations into our present location on Nuuanu Ave in Downtown Honolulu. In 1997 we reincorporated as KLOPFENSTEIN'S LIGHTING INC (KLI).

Our primary purpose is to provide the best product for your application with efficient service for all your needs.



We would like to introduce you to several new additions to the KLI family of Manufacturers:

VISUAL LIGHTING TECHNOLOGIES

NUTECH LIGHTING
ELECTRIC MIRROR
PRIMUS LIGHTING

Click on their links above to go directly to their websites.

Select products will soon be available with expedited turnaround through our Quick Ship program. Currently being tested in a limited pilot program, Quick Ship will feature a variety of products available with a five-business day lead time.

The initial product offering will include the PH 5 Pendant, select variants of the AH System Family, the AH Exakta Micro and the Ballerup Micro. Depending on the demand for this service, and on the program's success, Louis Poulsen hopes to expand the product offering over time. Look for the Quick Ship program to launch in the first half of 2005

